



## 'On Board' NFCAR's Biweekly Newsletter

June 30, 2008

Volume 9, Issue 13

### Local News

- ELECTION ANNOUNCEMENT!
- 'AFFILIATE, REALTOR® & ROOKIE OF THE YEAR' WILL BE ANNOUNCED AT OUR TRADE EXPO
- MARK YOUR CALENDARS ~ NFCAR'S EDUCATION & EXPO...*Save The Date!*
- MEET OUR NEW MEMBERS FOR JUNE
- NFCAR CLOSE OUT SALE!
- NFCAR'S OFFICE CLOSED ON JULY 4<sup>TH</sup> FOR INDEPENDENCE DAY
- CARAVAN CONTACT INFORMATION

### Education

- 'PRINCIPLES & PRACTICES' COURSE TO START ON *July 7<sup>h</sup>*
- NAR ACCREDITED DESIGNATIONS & COURSES
- OTHER NFCAR ONLINE EDUCATION

### State / National / Industry News

- THE LARGEST REALTORS® EXPO IN THE NATION? IT'S YOUR DESTINATION FOR SUCCESS!
- SPECIAL MEMBER SAVINGS FROM REALTOR® BENEFITS PARTNER PS PRINT
- NEW SITE AND LISTING FEATURES FROM REALTOR®.COM
- DESIGNATIONS PAY!
- BUY NOW-IT'S A GREAT TIME
- WCR LINKS

---

### HAVE YOU VISITED [WWW.NFCAR.COM](http://WWW.NFCAR.COM) LATELY?

Take a look yourself, your Association provides a great resource for you and your clients.

### **ELECTION ANNOUNCEMENT!**

As per the by-laws of The Northern Fairfield County Association of REALTORS® official notification of the commencement of nominations is hereby given. Your Election Committee is in the process of receiving nominations for the following offices:  
2009 President-Elect

6 Local Directors

4 State Directors

For full details, please visit: <http://www.nfcар.com/pdf/2008Election%20Announcement.pdf>

### **'AFFILIATE, REALTOR® & ROOKIE OF THE YEAR' WILL BE ANNOUNCED AT OUR TRADE EXPO**

**September 16<sup>th</sup> - Best of luck to our nominees!**

#### Affiliate Of The Year Nominees:

Tom Furey, Steve Greenberg, Deb Killian, Sharon Mendelsohn, James Philipakos & Larry Riefberg

#### REALTOR® Of The Year Nominees:

Lucy Blessey & Linda Connolly

#### Rookie Of The Year Nominees:

AmberJean Perdrietz, Brenda Orr & Angelina Valentini

**MARK YOUR CALENDARS ~ NFCAR'S EDUCATION & EXPO...*Save The Date!***

We are excited to announce our New And Improved Education & Expo!!! Mark your calendars September 16<sup>th</sup> at the Sheraton Hotel Danbury, CT More details to come! Stay tuned or call NFCAR at (203) 744-7255.

**MEET OUR NEW MEMBERS FOR JUNE**

**REALTORS®:**

Brian Marshal; *William Pitt Sotheby's Int'l*  
Chris Van Steen; *William Pitt Sotheby's Int'l*  
Gary Teetsal; *Century 21 Home Services*  
Mark Lane; *Goodfellow Ashmore*  
Thomas Brigante; *Century 21 Home Services*

Anita Pettengill; *Nationwide Houses*  
Laura Cannito-Vitrit; *Nationwide Houses*  
Creg Zawacki; *Century 21 Home Services*  
Jamila Hussain; *Century 21 Home Services*  
Catherine McCormick; *Keller William*

**Affiliate:**

Paul Ayoub, *Digital Video Productions*

**NFCAR CLOSE OUT SALE!** *NFCAR is having a close out sale on what we have left in stock! (while supplies last)*

<b>Item</b>	<b>Original Price</b>	<b>Sale Price</b>
Pocket Real Estate Master	\$49.95	\$34.95
Real Estate Master 3X	\$34.95	\$29.95

**NFCAR'S OFFICE CLOSED ON FRIDAY, JULY 4<sup>TH</sup> FOR INDEPENDENCE DAY**

The NFCAR office will be closed on Friday, July 4<sup>th</sup> for the Independence Day holiday. The office will resume normal business hours on Monday, July 7<sup>th</sup>.

**CARAVAN CONTACT INFORMATION:**

<u>Bethel Caravan</u> Wednesday @ 10:00 am Pat Fink, William Pitt Sotheby's Int'l (203) 748-7488	<u>New Fairfield Caravan</u> Call for details Eleanor Cea or Pat Kelly Kelly King Realty; (203) 312-0555
<u>Brookfield Caravan</u> Mondays – call for details Betty Hensal or Kathy Berg Davis & Hoyt Hensal Realty GMAC; (203) 775-4561	<u>New Milford Caravan</u> Thurs. @ 9:00 AM; N.M. Rail Station Paul Miller, Newtown Savings Bank (203) 426-2563, ext. 3915
<u>Danbury Caravan</u> Wednesday's at 9:15am Lia Stites, Wells Fargo (203) 948-0669	<u>Sherman Caravan</u> Every 3rd Tues. of the month Call Irit Granger William Raveis; (203) 803-3748
<u>CONDO ONLY CARAVAN</u> Hosted by: Cornerstone CT Realty 9:30am on Fridays – <i>when a minimum of 6 units are signed up</i> Please call for details; Debbie Blum (203) 312-0731	

**Just a reminder –**

*Caravans are not managed or operated by NFCAR – they are managed and/or operated by REALTORS®. Rules and regulations apply to each of the individual caravans. If you have any questions regarding the caravans, please call the contacts listed above.*

**'PRINCIPLES & PRACTICES' COURSE TO START ON July 7<sup>th</sup>**

Whether you know someone who's thinking of becoming a licensed salesperson, or if you are interested in converting your license from 'salesperson' to 'broker', this is the course to take.

**Here are the details:**

**Begins:** Monday, July 7<sup>th</sup> - **Ends:** Monday, September 22<sup>nd</sup>

**Runs:** 6:00pm – 9:00pm every Monday & Wednesday

**Salesperson:** \$450.00 / **Broker-Up Grade:** \$349.00

Please visit the following link to download the registration form: <http://www.nfcар.com/pdf/July08RegForm.pdf>

## **NAR ACCREDITED DESIGNATIONS & COURSES**

The NATIONAL ASSOCIATION OF REALTORS® has nine affiliated Institutes, Societies, and Councils that provide a wide-ranging menu of programs and services that assist members in increasing skills, productivity and knowledge. Designations acknowledging experience and expertise in various real estate sectors are awarded by each Affiliated group upon completion of required courses. To read more, please visit; [http://www.realtor.org/education/realtor\\_university/designation](http://www.realtor.org/education/realtor_university/designation)

## **OTHER NFCAR ONLINE EDUCATION**

**CRS** - Thinking of earning your CRS Designation, want to start the process online, please visit [www.nfcар.com](http://www.nfcар.com) – click on the yellow 'CRS eLearning' box on the right side of our homepage.

**ePRO** - You can also earn your ePRO certification online as well as receive Six (6) elective 'CE' credits towards your license renewal! Visit [www.nfcар.com](http://www.nfcар.com) today!

**NAR Code of Ethics** - Effective January 1, 2005 through December 31, 2008, and for successive four year periods thereafter, every REALTOR® is required to complete 2 1/2 hours of Code of Ethics training. Visit [www.nfcар.com](http://www.nfcар.com) today

---

## **THE LARGEST REALTORS® EXPO IN THE NATION? IT'S YOUR DESTINATION FOR SUCCESS!**

The REALTORS® Expo, November 7-10 in Orlando, offers EXCITING OPPORTUNITIES that will accelerate your imagination and fuel your productivity on the superhighway to success! You'll find 700 exhibitors with the latest real estate products and services for business growth. The Expo is the professional arena for meeting with product reps and shopping, comparing and test-driving products. To read more, please visit;

[http://www.realtor.org/convention.nsf/pages/expo?OpenDocument&WT.mc\\_t=LS062508&WT.mc\\_n=Meet](http://www.realtor.org/convention.nsf/pages/expo?OpenDocument&WT.mc_t=LS062508&WT.mc_n=Meet)

## **SPECIAL MEMBER SAVINGS FROM REALTOR® BENEFITS PARTNER PS PRINT**

Stand out from the crowd with matching presentation folders and business cards. Right now, REALTOR Benefits® partner PS Print, is giving NAR members one business card for every presentation folder you order - free! Use their instant quote tool and the price you see displayed will automatically reflect your savings. This offer ends June 30th. To order, go to...

[http://www.realtor.org/realtor\\_benefits/benefits\\_partners/psprint?&WT.mc\\_t=LS062508&WT.mc\\_n=Mem](http://www.realtor.org/realtor_benefits/benefits_partners/psprint?&WT.mc_t=LS062508&WT.mc_n=Mem)

## **NEW SITE AND LISTING FEATURES FROM REALTOR®.COM**

Your REALTOR.com® is still the #1 most visited real estate listings site online and is better than ever. Now your listings include four larger photos for free and listings data is refreshed multiple times each day. And soon consumers will have access to home searching tools all on one site that make it easier to get the information they want, including home value comparisons, interactive maps, detailed neighborhood and school reports, and more! Browse the beta site or get all the details at [www.TourTheNewREALTOR.com](http://www.TourTheNewREALTOR.com) To read more, please visit;

[http://www.realtor.org/realtorg.nsf/pages/TourtheNewRealtorcom?OpenDocument&WT.mc\\_t=LS062508&WT.mc\\_n=Mem](http://www.realtor.org/realtorg.nsf/pages/TourtheNewRealtorcom?OpenDocument&WT.mc_t=LS062508&WT.mc_n=Mem)

## **DESIGNATIONS PAY!**

Did you know that Realtors with a designation make more than Realtors without? Take a look at our updated NAR Education Matrix to provide your agents with the information they need regarding certifications and designations. Updated in May 2008. To read more, please visit; [http://www.realtor.org/prodser.nsf/products/151-1500?OpenDocument&WT.mc\\_t=LS061808&WT.mc\\_n=Sales](http://www.realtor.org/prodser.nsf/products/151-1500?OpenDocument&WT.mc_t=LS061808&WT.mc_n=Sales)

## **BUY NOW-IT'S A GREAT TIME**

It is a Great Time to Buy is a new NAR brochure produced to provide clients the information they need to get off the fence and buy a home in this changing market. To read more, please visit; [http://www.realtor.org/prodser.nsf/products/135-40?OpenDocument&WT.mc\\_t=LS061808&WT.mc\\_n=Sales](http://www.realtor.org/prodser.nsf/products/135-40?OpenDocument&WT.mc_t=LS061808&WT.mc_n=Sales)

## **WCR LINKS**

In CT: <http://www.wcrgfc.org>

National: <http://www.wcr.org>

