



'On Board' NFCAR's Biweekly Newsletter

June 2, 2008

Volume 9, Issue 11

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HAVE YOU VISITED [WWW.NFCAR.COM](http://www.nfcар.com) LATELY?

Take a look yourself, your Association provides a great resource for you and your clients.

NFCAR'S 2nd QTR. MEETING - *THAT'S ENTERTAINMENT (We Hope)* - JUNE 5th

Be sure to arrive early! The buffet dinner begins at 6:15pm. The Show begins at 7:00pm! Location: The Portuguese Cultural Center at 65 Sand Pit Road, Danbury (203) 748-1278. You won't want to miss the event that everyone will be talking about for months!

Great Food ::: Emil J. Morey Scholarship Winners ::: Lots of Laughs & Entertainment

Your \$35 registration will help benefit the Emil J. Morey Scholarship fund, so don't delay! *Buffet includes: Portuguese Pork & Clams, Grilled Chicken, Ziti with Meatballs, Seafood Rice Fisherman Style, Vegetables, Rice, Beans, Fries, Soup, Salad, Bread, Butter & Olives., Coffee, Tea, Dessert and Cash Bar.*

To download the registration form, please visit; <http://www.nfcар.com/pdf/ThatsEntRegForm.pdf> and fax it to NFCAR (203) 792-9962 **Today!** Or call NFCAR (203) 744-7255 to register over the phone...

'REALTOR® OF THE YEAR' ANNOUNCEMENT!

Nominations are now being accepted for this prestigious award. The local award is given annually by NFCAR to a REALTOR® who excels in the following areas:

- Local Association Activity (30%)
- Previous Accomplishments (25%)
- State Association Activity (20%)
- Civic Activity (15%)
- National Association Activity (10%)

The recipient of this award is chosen by a point system, which takes all of the above areas into consideration.

Our selection committee, which consists of past 'REALTOR® of the Year' (ROTY) winners, will also choose a local REALTOR® to be nominated for the State 'ROTY' competition. Candidates may be submitted in both categories ('Local' or 'State'), or either category separately.

Please call or send your nominations to NFCAR (203) 744-7255, or call out current 'ROTY', Betsy Pankulis, at (203)744-5775. **Nominations must be received by Monday, August 25th.** The following REALTORS® have been nominated: [Lucy Blessey](#), [Linda Connolly](#) & [Jeanne Garzi](#)

'ROOKIE OF THE YEAR' ANNOUNCEMENT!

We are also accepting applications for 'Rookie of the Year'. This award is given to an individual who has started in Real Estate within the past 18 months, has demonstrated success in sales and education, has volunteered time to the Association and the real estate community, and has been active in their community.

The following categories are the criteria in which the 'Rookie of the Year' winner is decided:

- Local Association Activity (50%)
- Local/Civic / Charitable Activity (30%)
- State Association Activity (10%)

If you have any questions, or wish to be considered for this prestigious award, please send your nomination to NFCAR, please call NFCAR at (203) 744 – 7255. **Nominations must be received by Monday, August 25th.** The following Rookies have been nominated: [AmberJean Perdrizet](#), [Brenda Orr](#) & [Angelina Valentini](#)

'AFFILIATE OF THE YEAR' ANNOUNCEMENT!

'Affiliate of the Year' nominations are now being accepted! This local award is given annually by NFCAR to an Affiliate member who excels in the following areas:

- Business Accomplishment
- Local Association Activity
- Civic Activity

Submit your nominations by Monday, August 25th:

Richard Eimicke (203) 744-7255 richard@nfcار.com or Betsy Pankulis (203) 744-5775 brokerbetsy@sbcglobal.net
The following Affiliates have been nominated: [Tom Furey](#), [Deb Killian](#), [Sharon Mendelsohn](#), [James Philipakos](#), [Ron Passaro](#) & [Larry Riefberg](#)

NFCAR CLOSE OUT SALE!

NFCAR is having a close out sale on what we have left in stock! (*while supplies last*)

<u>Item</u>	<u>Original Price</u>	<u>Sale Price</u>
Pocket Dimension Master	\$29.95	\$21.95
Pocket Real Estate Master	\$49.95	\$34.95
Real Estate Master 3X	\$34.95	\$29.95

CARAVAN CONTACT INFORMATION:

<u>Bethel Caravan</u> Tuesday @ 10:00 am Marilynn Vannucci, Davis & Hoyt GMAC (203) 798-1090	<u>New Fairfield Caravan</u> Call for details Eleanor Cea or Pat Kelly Kelly King Realty; (203) 312-0555
<u>Brookfield Caravan</u> Mondays – call for details Betty Hensal or Kathy Berg Davis & Hoyt Hensal Realty GMAC; (203) 775-4561	<u>New Milford Caravan</u> Thurs. @ 9:00 AM; N.M. Rail Station Paul Miller, Newtown Savings Bank (203) 426-2563, ext. 3915
<u>Danbury Caravan</u> Wednesday's at 9:30am Mary Gilbert, McCaffrey Realty (203) 748-0100	<u>Sherman Caravan</u> Every 3rd Tues. of the month Call Irit Granger William Raveis; (203) 803-3748
<u>CONDO ONLY CARAVAN</u> Hosted by: Cornerstone CT Realty 9:30am on Fridays – <i>when a minimum of 6 units are signed up</i> Please call for details: Debbie Blum (203) 312-0731	

Just a reminder –

Caravans are not managed or operated by NFCAR – they are managed and/or operated by REALTORS®. Rules and regulations apply to each of the individual caravans. If you have any questions regarding the caravans, please call the contacts listed above.

CMLS RE/XPLORER TRAINING & PARAGON/CMA TRAINING: June 9th

We have CMLS New Member training classes scheduled here on June 9th. If you are interested in signing up for these classes please contact CMLS (800) 474-0101 **Re/Xplorer 9:30am – 12:30pm** **Paragon 1:30pm – 4:30pm**

'PRINCIPLES & PRACTICES' COURSE TO START ON July 7^h

Whether you know someone who's thinking of becoming a licensed salesperson, or if you are interested in converting your license from 'salesperson' to 'broker', this is the course to take.

Here are the details:

Begins: Monday, July 7th - **Ends:** Monday, September 22nd

Runs: 6:00pm – 9:00pm every Monday & Wednesday

Salesperson: \$450.00 / **Broker-Up Grade:** \$349.00

Please visit the following link to download the registration form: <http://www.nfcар.com/pdf/July08RegForm.pdf>

NAR ACCREDITED DESIGNATIONS & COURSES

The NATIONAL ASSOCIATION OF REALTORS® has nine affiliated Institutes, Societies, and Councils that provide a wide-ranging menu of programs and services that assist members in increasing skills, productivity and knowledge. Designations acknowledging experience and expertise in various real estate sectors are awarded by each Affiliated group upon completion of required courses. To read more, please visit; http://www.realtor.org/education/realtor_university/designation

OTHER NFCAR ONLINE EDUCATION

CRS - Thinking of earning your CRS Designation, want to start the process online, please visit www.nfcар.com – click on the yellow 'CRS eLearning' box on the right side of our homepage.

ePRO - You can also earn your ePRO certification online as well as receive Six (6) elective 'CE' credits towards your license renewal! Visit www.nfcар.com today!

NAR Code of Ethics - Effective January 1, 2005 through December 31, 2008, and for successive four year periods thereafter, every REALTOR® is required to complete 2 1/2 hours of Code of Ethics training. Visit www.nfcар.com today

CAR'S 3rd ANNUAL IAC GOLF TOURNAMENT

You are invited to participate in CAR's 3rd Annual IAC Golf Tournament to be held on June 16, 2008 at the Lake of Isles Golf Course (located near Foxwoods Resort & Casino). All proceeds will benefit CAR's Issues Advocacy fund. To read more, please visit; <https://secure.ctrealtor.com/IACgolf2008.htm>

EXISTING-HOME SALES EASE DUE TO MORTGAGE RESTRICTIONS; SOME MARKETS RISING

Existing-home sales slowed in April, partly because restrictive lending practices hampered home buyers. At the same time, more areas are showing gains, and a reversal in mortgage policy means the market is better positioned for a turnaround. To read more, please visit; http://www.realtor.org/press_room/news_releases/2008/ehs_april08_ease

LEADING COMMERCIAL REAL ESTATE INDEX DIPS

Despite solid fundamentals, activity in commercial real estate is expected to ease in the months ahead, according to NAR's forward-looking index for commercial real estate sectors. Lawrence Yun, NAR chief economist, expects somewhat diminished business opportunities for commercial real estate practitioners in the months ahead. To read more, please visit; http://www.realtor.org/press_room/news_releases/2008/commercial_index_contracts?&WT.mc_t=LS052808&WT.mc_n=Comm

INSURANCE & HOME WARRANTY SOLUTIONS FROM NAR'S REALTOR® BENEFITS PROGRAM

A full range of insurance products are available for health, dental, life, disability, auto, home, renters and errors and omissions. You can also take advantage of a special program available to you and your clients through American Home Shield. Visit the REALTOR Benefits® Program page for complete details on these exclusive offerings. For more information, please visit... http://www.REALTOR.org/realtor_benefits/insurance_and_warranties.html?&WT.mc_t=LS052808&WT.mc_n=Mem

NEW REALTOR.COM® BENEFITS PACKAGE

NAR and REALTOR.com® recently announced the exciting news about a FREE Benefits Package that includes interactive maps, detailed school and neighborhood reports, home value comparisons and four larger photos on your listings. Buyers will even be able to access listings right on their cell phones using REALTOR.com® Mobile. All these features are free and will be available to every REALTOR® through REALTOR.com®. To read more, please visit; http://www.realtor.org/realtorgn.nsf/pages/TourtheNewRealtorcom?OpenDocument&WT.mc_t=LS052108&WT.mc_n=Mem

CONDITIONS MIXED IN COMMERCIAL REAL ESTATE BUT FUNDAMENTALS GOOD

Just like residential real estate, performance in the commercial sectors is greatly mixed across the country, said NAR Chief Economist Lawrence Yun speaking at NAR's Midyear Legislative Meetings, May 15. "Commercial fundamentals are good, but investment has been hurt by the credit crunch ? investment in the commercial sectors decelerated in the first quarter after setting a record in 2007," he says. To read more, please visit; http://www.realtor.org/press_room/news_releases/2008/mixed_commercial_real_estate?&WT.mc_t=LS052108&WT.mc_n=Comm

WCR JUNE MEETING & LINKS

Date & Time: Wednesday, June 11, 11:30AM

Location: Stony Hill Inn

WCR Greater Fairfield Chapter is happy to present their speaker - Wayne Shepard. He will discuss: The Danbury Economy. This is their last meeting until September.

Remember monthly meetings are open to WCR members and non-members. Cost is \$20/Member and \$30/Non-Member.

RSVP by June 8th to: Kathy Berg; (800) 745-4561 or via email KBerg@ctrealestate.com

In CT: <http://www.wcrffc.org>

National: <http://www.wcr.org>



