



'On Board' NFCAR's Biweekly Newsletter

June 16, 2008

Volume 9, Issue 12

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HAVE YOU VISITED WWW.NFCAR.COM LATELY?

Take a look yourself, your Association provides a great resource for you and your clients.

NFCAR'S 2nd QTR. MEETING - *THAT'S ENTERTAINMENT (We Hope) – What An Event!!!*

As most of you know, NFCAR held it's 2nd Quarter General Membership Meeting / That's Entertainment (we hope) Talent Show Fundraiser on Thursday, June 5th, benefiting the Emil J. Morey Scholarship fund.

For those who were able to attend, you know how much fun our show was! For those who didn't attend, you missed quite an event! We had singers, dancers... some really great talent and creativity overall.

The purpose of all this, of course, was to raise money for the Emil J. Morey Scholarship Fund – which is what we did. We wish to say 'Thank You!' to everyone who helped raise these funds – especially to those who participated in the Talent Show event. We are grateful for your enthusiasm & spirit!

At our meeting, Robert Morey, Emil's son announced the Scholarship winners. A big 'Congratulations!' goes out to this year's winners:

Joseph Anaya ~ *Brookfield High School*
Emily Anderson ~ *Bethel High School*
Emily Hart ~ *Danbury High School*
Jake Miner ~ *Bethel High School*
Gabrielle Valentini ~ *New Fairfield High School*

THAT'S ENTERTAINMENT (We Hope) – What An Event! cont...

OUR 2008 NFCAR VARIETY SHOW WINNER

A hearty 'Congratulations!' to Debbie Pizzo of William Pitt Sotheyby's Int'l for winning this year's show! Debbie sang 'Before He Cheats' (by Carrie Underwood) and took home the NFCAR Variety Show Winner trophy. Her name will be added to the community Variety Show trophy.

Our other winners were:

- **Best Comedy Performance:** Scott Leandra & Steve Greenberg (*Me & Mrs. Jones*)
- **Most Creative:** Daniel J. Mulvihill Jr, & Peter Troetti (*Who's On First*)
- **Directors Choice:** Bobby Dunn (*American Pie*)

We wish to acknowledge and thank all of the acts for supporting the Emil J. Morey Scholarship Fund including:

Diane LaPine sang ~ *A Change In Me*
Ellen Boyle, Betsy Levin, Roberta Anderson, Doris Miloscia,
Maureen Sperrazza & Tamara Thomas ~ *Sister Act*

We Owe Many, Many Thanks To:

Platinum Sponsors:

Countrywide Home Loans, Flagstar Bank, Indymac Bank, Law Office of Dom Chieffalo, Wells Fargo & Yamin & Yamin LLP

Program Booklet Advertisers:

* The Real Estate Book * Riefberg, Smart, Donohue & NeJame, P.C. * Inspect The Best * Gager, Emerson, Rickart, Bower & Scalzo * Frank Falls Septic Tank Service * Robert Morey * ERA Goodfellow Homes * Lucy Blessey * Mary Foley * Orr Pest Inspection * 4 Seasons Landscaping * Francisco Gonazalez * Lavendar Nails * Anne Lewis * Peter Troetti * Deborah Cronin * Edward J. Murphy Jr. * William Pitt Sotheyby's Int'l * Keller Williams * Citi Mortgage * Laurie Wright * Best Realty * Union Savings * Linda Connolly * CT NY Home Inspection Services, LLC * Attorney Joseph Saffi * Attorney David Lewis * Michael McLaughlin*

A warm 'thank you' goes out to the following for making this event so successful:

THE CREW:

- Directed By: Lucy Blessey
- Stage Managers: Mary Aragonas & Jean O'Neill
- Sound: Diane & Jim LaPine
- Technical Advisor: Daniel J. Mulvihill, Jr.
- Production Assistants: Richard Eimicke, Jessica Catalanotto & Kristine Failla
- Program Book: Anne Lewis & Betsy Pankulis
- Program Ad Sales: Mary Foley, Shirley Haner & Dot Mulvihill
- PR: David Vieira
- Hospitality: Leslie Brent (chair) Jessica Catalanotto, Kristine Failla, Pam McHenry, Pauline Pankulis & Regina Mucci
- DVD Production: Digital Video Productions
- Judges: Ken DelVecchio, Robert Morey & Lisa Stiles
- Ticket Sales: Cathy Golankiewicz (chair) Ellen Blasi, Judy DeMott, Betty Hensal, Mary Foley, Patty McCarthy, Peggy Nye, Angelina Valentini & Ellen Vincent

We especially wish to thank Ken DelVecchio, CAR's 2008 President for taking the time out of his busy schedule to join us for fun filled evening.

We Wish To Thank All Who Attended! A sincere 'Thank You' to all who were able to attend and support the Scholarship fund. We had a great time and saw many happy faces. We hope to see all of you (...and more! Tell your friends) at next year's Talent Show!

ELECTION ANNOUNCEMENT!

As per the by-laws of The Northern Fairfield County Association of REALTORS® official notification of the commencement of nominations is hereby given. Your Election Committee is in the process of receiving nominations for the following offices:

2008 President-Elect

6 Local Directors

4 State Directors

For full details, please visit: <http://www.nfcar.com/pdf/2008Election%20Announcement.pdf>

'REALTOR® OF THE YEAR'

Nominations are now being accepted for this prestigious award. The local award is given annually by NFCAR to a REALTOR® who excels in the following areas:

- Local Association Activity (30%)
- Previous Accomplishments (25%)
- State Association Activity (20%)
- Civic Activity (15%)
- National Association Activity (10%)

The recipient of this award is chosen by a point system, which takes all of the above areas into consideration.

Our selection committee, which consists of past 'REALTOR® of the Year' (ROTY) winners, will also choose a local REALTOR® to be nominated for the State 'ROTY' competition. Candidates may be submitted in both categories ('Local' or 'State'), or either category separately.

Please call or send your nominations to NFCAR (203) 744-7255, or call out current 'ROTY', Betsy Pankulis, at (203)744-5775.

[Nominations must be received by Friday, July 18th.](#)

[The following REALTORS® have been nominated for REALTOR® of the Year:](#)

[Lucy Blessey, Linda Connolly & Jeanne Garzi](#)

[The following REALTORS® have been nominated for State REALTOR® of the Year: Leslie Brent](#)

'ROOKIE OF THE YEAR'

We are also accepting applications for 'Rookie of the Year'. This award is given to an individual who has started in Real Estate within the past 18 months, has demonstrated success in sales and education, has volunteered time to the Association and the real estate community, and has been active in their community.

The following categories are the criteria in which the 'Rookie of the Year' winner is decided:

- Local Association Activity (50%)
- Local/Civic / Charitable Activity (30%)
- State Association Activity (10%)

If you have any questions, or wish to be considered for this prestigious award, please send your nomination to NFCAR, please call NFCAR at (203) 744 – 7255.

[Nominations must be received by Friday, July 18th.](#)

[The following Rookies have been nominated: AmberJean Perdrizet, Brenda Orr & Angelina Valentini](#)

'AFFILIATE OF THE YEAR'

'Affiliate of the Year' nominations are now being accepted! This local award is given annually by NFCAR to an Affiliate member who excels in the following areas:

- Business Accomplishment
- Local Association Activity
- Civic Activity

[Submit your nominations by Friday, July 18th:](#)

Richard Eimicke (203) 744-7255 richard@nfcар.com or Betsy Pankulis (203) 744-5775 brokerbetsy@sbcglobal.net

[The following Affiliates have been nominated: Tom Furey, Deb Killian, Sharon Mendelsohn, James Philipakos, Ron Passaro , Larry Riefberg & Steve Greenberg](#)

MARK YOUR CALENDARS ~ NFCAR'S EDUCATION & EXPO...*Save The Date!*

We are excited to announce our New And Improved Education & Expo!!! Mark your calendars September 16th at the Sheraton Hotel Danbury, CT More details to come! Stay tuned or call NFCAR at (203) 744-7255.

NFCAR CLOSE OUT SALE!

NFCAR is having a close out sale on what we have left in stock! (*while supplies last*)

| <u>Item</u> | <u>Original Price</u> | <u>Sale Price</u> |
|---------------------------|-----------------------|-------------------|
| Pocket Real Estate Master | \$49.95 | \$34.95 |
| Real Estate Master 3X | \$34.95 | \$29.95 |

CARAVAN CONTACT INFORMATION:

| | |
|---|---|
| <u>Bethel Caravan</u> Tuesday @ 10:00 am Marilyn Vannucci, Davis & Hoyt GMAC (203) 798-1090 | <u>New Fairfield Caravan</u> Call for details Eleanor Cea or Pat Kelly Kelly King Realty; (203) 312-0555 |
| <u>Brookfield Caravan</u> Mondays – call for details Betty Hensal or Kathy Berg Davis & Hoyt Hensal Realty GMAC; (203) 775-4561 | <u>New Milford Caravan</u> Thurs. @ 9:00 AM; N.M. Rail Station Paul Miller, Newtown Savings Bank (203) 426-2563, ext. 3915 |
| <u>Danbury Caravan</u> Wednesday's at 9:15am Lia Stites, Wells Fargo (203) 948-0669 | <u>Sherman Caravan</u> Every 3rd Tues. of the month Call Irit Granger William Raveis; (203) 803-3748 |

CONDO ONLY CARAVAN
 Hosted by: Cornerstone CT Realty 9:30am on Fridays –
when a minimum of 6 units are signed up
 Please call for details: Debbie Blum (203) 312-0731

Just a reminder –

Caravans are not managed or operated by NFCAR – they are managed and/or operated by REALTORS®. Rules and regulations apply to each of the individual caravans. If you have any questions regarding the caravans, please call the contacts listed above.

'PRINCIPLES & PRACTICES' COURSE TO START ON July 7th

Whether you know someone who's thinking of becoming a licensed salesperson, or if you are interested in converting your license from 'salesperson' to 'broker', this is the course to take.

Here are the details:

Begins: Monday, July 7th - **Ends:** Monday, September 22nd

Runs: 6:00pm – 9:00pm every Monday & Wednesday

Salesperson: \$450.00 / **Broker-Up Grade:** \$349.00

Please visit the following link to download the registration form: <http://www.nfcар.com/pdf/July08RegForm.pdf>

NAR ACCREDITED DESIGNATIONS & COURSES

The NATIONAL ASSOCIATION OF REALTORS® has nine affiliated Institutes, Societies, and Councils that provide a wide-ranging menu of programs and services that assist members in increasing skills, productivity and knowledge. Designations acknowledging experience and expertise in various real estate sectors are awarded by each Affiliated group upon completion of required courses. To read more, please visit; http://www.realtor.org/education/realtor_university/designation

OTHER NFCAR ONLINE EDUCATION

CRS - Thinking of earning your CRS Designation, want to start the process online, please visit www.nfcар.com – click on the yellow 'CRS eLearning' box on the right side of our homepage.

ePRO - You can also earn your ePRO certification online as well as receive Six (6) elective 'CE' credits towards your license renewal! Visit www.nfcар.com today!

NAR Code of Ethics - Effective January 1, 2005 through December 31, 2008, and for successive four year periods thereafter, every REALTOR® is required to complete 2 1/2 hours of Code of Ethics training. Visit www.nfcар.com today

GROWTH, POSSIBILITIES, SOLUTIONS AT THE 2008 REALTORS® CONFERENCE & EXPO

the REALTORS® Conference & Expo, November 7-10, in Orlando, FL, you'll gain the knowledge to drive your profitability straight into the winner's circle and make 2009 your best ever. Here's a small sample of what you will find at this year's Conference & Expo: - Entrepreneurial Excellence Series: Don't pass up this opportunity to gain valuable insights from some of the most renowned business thinkers and authors including David Meerman Scott, Daniel Pink, Frans Johansson, and Joe Theismann, plus speakers from the Disney Institute. - 200 programs in all on today's trends, issues, and opportunities. - Hands-on training on many software applications and devices at the Technology Learning Center. - Thousands of products and services at Expo to save time and increase your productivity. - Investment opportunities at the International 2nd Home & Resort Pavilion in the Expo. - Motivation and inspiration at the General Session with Lance Armstrong. Sponsored by REBAC and SRES®. - REALTORS® Night Out at Universal Studios: This special night for REALTORS® and their guests is sponsored by Bank of America. - Special evening with Lionel Richie at the REALTORS® Celebrity Concert sponsored by REBAC, SRES®, e-PRO®, and REALTOR.com®. - Receptions and unlimited networking opportunities to build your referral base. To read more, please visit; http://www.realtor.org/convention.nsf/?OpenDatabase&WT.mc_t=LS060408&WT.mc_n=Educ

LEARN ABOUT FINANCIAL SOLUTIONS OFFERED THROUGH NAR

With the custom-designed REALTOR® Platinum Visa® consumer and business credit cards, you may be eligible for a low introductory APR, a \$64 account credit after your first purchase and the ability to earn rewards for your purchases. To read more, please visit;

http://www.REALTOR.org/realtor_benefits/financial_services.html?&WT.mc_t=LS060408&WT.mc_n=Mem

REFER A FRIEND TO A CIPS COURSE CONTEST

For a limited time, all CIPS members who refer a friend to take any CIPS Course are eligible to win the CIPS Refer-a-Friend Drawing. To read more, please visit;

http://www.realtor.org/cipshome.nsf/pages/Refer_A_Friend?opendocument&WT.mc_t=LS060408&WT.mc_n=Int

SHORT SALE WORK FLOW REPORT

See the new educational tool from NAR's Risk Management Committee that is designed to provide an overview of a short sale transaction. Please note: The following link is to a member-only area of the site. To read more, please visit;

http://www.realtor.org/MemPolWeb.nsf/pages/shortsales?OpenDocument&WT.mc_t=LS061108&WT.mc_n=Legal

CELEBRATE JUNE AS NATIONAL HOMEOWNERSHIP MONTH

Each year since 2002, President Bush has designated June as National Homeownership Month with a goal to increase minority homeownership in America by 5.5 million by the end of the decade. And each year, in recognition of National Homeownership Month, NAR provides tools to our members to assist you in working to implement positive change within your own communities. NAR has a wealth of resources and tools that support homeownership and strong communities, and in celebration of National Homeownership Month, we have gathered them all together in one place on REALTOR.org for you to easily access. Browse resources in the areas of Fair Housing, Housing Opportunity, Diversity, Smart Growth and more and learn how you can help make the dream of homeownership a reality for all Americans. For facts and resources from NAR to help promote homeownership in your community please visit;

http://www.realtor.org/association_executives/natnlhomeownermonth/index?&WT.mc_t=LS061108&WT.mc_n>About

CONNECTICUT SUBPRIME ARM PERFORMANCE REPORT

This Subprime ARM Performance Report is courtesy of The National Association Of REALTORS®. To view the report, please visit; <http://www.nfcAR.com/pdf/CTSubprimeARMPerf.5-08.pdf>

WCR LINKS

In CT: <http://www.wcrgfc.org>

National: <http://www.wcr.org>

