



'On Board'

NFCAR's Biweekly Newsletter

March 10, 2008

Volume 9, Issue 5

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HAVE YOU VISITED WWW.NFCAR.COM LATELY?

NFCAR is a professional trade association in service to our members and the general public. At www.nfcар.com your client will find...

Area Information On Schools, Healthcare, Worship, Libraries & Organizations ::: Official Town Information & Demographics On The 13 Surrounding Towns ::: Ten Best Reasons To Work With A REALTOR® ::: Active Listing Search Via www.realtor.com ::: Tips For Listing & Selling Your Home ::: Helpful Tips For Moving ::: Information About Lead Paint ::: Quarterly Area Market Survey ::: Mortgage Rates Provided By NFCAR Affiliate Members

CONNECTICUT STATEWIDE MLS GENERAL MEETING ~ *March 20th*

Join our jointly hosted CTMLS and NFCAR Informational Session. Cameron Paine, CEO, and Barbara Horvath, Director of MLS Services, will be available for questions, How to's, and will provide demonstrations of new features on MLXchange.

We'll be covering: Preview of www.ctreal.com – the new public statewide search website :: Update on data sharing with CMLS, Greenwich, Darien & New Canaan :: Reciprocal Access with the Rhode Island, Statewide MLS :: Reciprocal Access with the Westchester-Putnam MLS :: Demo of Showing Assist, the free new time saving software that lets you set up showing directly through the MLS.

Date: Thursday, March 20, 2008

Time: 11:30am - 1:30pm

Location: Maron Hotel : 42 Lake Avenue Extension : Danbury, CT

Please call Jessica at NFCAR (203) 744-7255 to register.

NFCAR DUES

All unpaid members will be terminated on March 31st. If you have not paid your REALTOR® dues, please do so now. A \$50.00 reinstatement fee will be assessed as per the NFCAR Board of Directors for membership reinstatement. Please contact Kristine or Jessica at NFCAR REALTOR® dues were due on January 1, 2008 if you have any questions, please contact the NFCAR office at (203) 744-7255.

2008 EMIL J. MOREY SCHOLARSHIP APPLICATION IS NOW AVAILABLE

The Emil J. Morey Memorial Scholarship was created in 1988 and first awarded in 1989 to honor the memory of REALTOR® Emil J. Morey (1923-1988) Emil J. Morey Memorial Scholarship applications are available at the NFCAR office. **The deadline for students to submit their application is Wednesday, April 30th.** Stop and pick up your application. This year our winner's will be announced on June 5th at our NFCAR Annual Variety Show.

'WELCOME TO NORTHERN FAIRFIELD COUNTY' GUIDES AVAILABLE

NFCAR has received the 2008-2009 Welcome to Northern Fairfield County Guides. We are giving 5 booklets to each member, check in with us on availability, they are going fast (203) 744-7255.

CARAVAN CONTACT INFORMATION:

<u>Bethel Caravan</u> Tuesday @ 10:00 am Marilynn Vannucci, Davis & Hoyt GMAC (203) 798-1090	<u>New Fairfield Caravan</u> Call for details Eleanor Cea or Pat Kelly C-21 King; (203) 746-6508
<u>Brookfield Caravan</u> Mondays – call for details Roberta Goodwin/Jeanne Garzi Davis & Hoyt; (203) 775-4561	<u>New Milford Caravan</u> Thurs. @ 9:00 AM; N.M. Rail Station Paul Miller, Newtown Savings Bank (203) 426-2563, ext. 3915
<u>Danbury Caravan</u> Wednesday's at 9:00am Lia Stites, Wells Fargo (203) 948-0669	<u>Sherman Caravan</u> Every 3rd Tues. of the month Call Irit Granger William Raveis; (203) 803-3748

CONDO ONLY CARAVAN

Hosted by: Cornerstone CT Realty
9:30am on Fridays – *when a minimum of 6 units are signed up*
Please call for details: Debbie Blum (203) 312-0731

Just a reminder –

Caravans are not managed or operated by NFCAR – they are managed and/or operated by REALTORS®. Rules and regulations apply to each of the individual caravans. If you have any questions regarding the caravans, please call the contacts listed above.

NFCAR'S MARCH CE SCHEDULE

NFCAR's March CE schedule is filling up fast! These classes are open to NFCAR members and non members. Courses are being held at the Portuguese Cultural Center, 65 Sandpit Road, Danbury.

To download the registration form for March, please visit; <http://www.nfcар.com/pdf/Mar2008CESched.pdf>

If you have any questions, please contact NFCAR at (203) 744-7255.

CCIM PRESENTS 'Current Issues In Real Estate 1 & 2' March 14th

CCIM is offering the 2 Mandatory CE Classes on March 14th. Geared for commercial practitioners.

Location: The Greater New Haven Association of REALTORS®, 127 Washington Ave, North Haven, CT 06473

Time: Current Issues 1 – 9:00am

Current Issues 2 – 1:00pm

To get pricing and download the registration form, please visit; <http://www.nfcар.com/pdf/CCIMCI1&2.pdf>

CCIM PRESENTS 'Introduction to Commercial Investment Real Estate Analysis Course' March 19th & 20th

This introductory course provides a comprehensive-overview of the commercial investment real estate industry and familiarizes you with the core concepts taught throughout the CCIM curriculum.

Date: March 19, 2008 - March 20, 2008

Time: First Day Check-in: 7:30 - 8:30 a.m. Classes: 8:30a.m. - 5:30p.m.

Charge: \$325

Location: Shelton Courtyard Marriott: <http://www.sheltoncourtyard.com/>

To download the registration form, please visit; <http://www.ccim.com/education/register/index.jsp?cid=INT1069>

CTMLS CLASSES: BASIC & CMA: March 27th

The CTMLS/Statewide is offering 2 classes on March 27th at NFCAR's location (15 Stony Hill Road, Bethel)

10:00am - Basic: This course is designed as a basic introduction to MLXchange. This class will concentrate on beginner functionality.

11:30am - CMA: This course is designed to take an agent through a complete CMA analysis using the MLXchange CMA Wizard.

Prerequisite **Basic I**. *Please contact NFCAR immediately to reserve your seat, seating is limited*

CMLS RE/XPLORER TRAINING & PARAGON/CMA TRAINING: March 31st

We have CMLS New Member training classes scheduled here on March 31st. If you are interested in signing up for these classes please contact CMLS (800) 474-0101 **Re/Xplorer 9:30am – 12:30pm** **Paragon/CMA 1:30pm – 4:30pm**

'PRINCIPLES & PRACTICES' COURSE TO START ON April 7th

Whether you know someone who's thinking of becoming a licensed salesperson, or if you are interested in converting your license from 'salesperson' to 'broker', this is the course to take.

Here are the details:

Begins: Monday, April 7th

Runs: 6:00pm – 9:00pm every Monday & Wednesday

Ends: Wednesday, July 2nd

Salesperson: \$450.00

Broker-Up Grade: \$349.00

Please visit the following link to download the registration form: <http://www.nfcар.com/pdf/Apr08RegForm.pdf>

ePRO WORKSHOP AT NFCAR April 22nd

Don't miss this free ePRO Workshop, compliments of NFCAR and presented by the creators of ePRO, Internet Crusade's. Mike Barrett will teach you technology tips that will immediately help differentiate you from your competition. The ePRO Workshop is free to attendees and covers the benefits of taking the online ePRO certification course. ePRO is the only online technology certification course offered by the National Association of REALTORS® and it's NAR's fastest growing certification course. Don't miss it...

Here are the details:

Date: Tuesday, April 22, 2008

Time: 1:00pm to 2:30pm

Location: Northern Fairfield County Association of REALTORS®

Address: 15 Stony Hill Road, Bethel, CT 06801

Register Now! Seating is Limited! To register simply visit: <http://eventcalendar.internetcrusade.com/> Or call toll free 866-ePRONAR (866-377-6627) We hope to see you there. And even if you can't make it yourself, please spread the word about the event to all your friends and associates.

To download the flyer, please visit: <http://www.nfcар.com/pdf/epr04-22-08.pdf>

ONLINE CE AVAILABLE FROM NFCAR Mandatory's CE Courses Now Available !

NEW! at NFCAR's Recampus – **The 2 Mandatory Continuing Education Courses Are Now Available Online!** We also offer 12 Elective courses; 3 of which cover Commercial Real Estate topics. You can also browse through the largest Online real estate bookstore in the nation, packed with real estate titles delivered in multiple formats for your purchase.

Go To www.nfcар.com click on the REcampus Icon on the right hand side of our home page

OTHER NFCAR ONLINE EDUCATION

CRS - Thinking of earning your CRS Designation, want to start the process online, please visit www.nfcар.com – click on the yellow 'CRS eLearning' box on the right side of our homepage.

ePRO - You can also earn your ePRO certification online as well as receive Six (6) elective 'CE' credits towards your license renewal! Visit www.nfcар.com today!

NAR Code of Ethics - Effective January 1, 2005 through December 31, 2008, and for successive four year periods thereafter, every REALTOR® is required to complete 2 1/2 hours of Code of Ethics training. Visit www.nfcар.com today

PLAN TO ATTEND THE 2008 MIDYEAR MEETINGS

View the suggested schedule for international real estate professionals and register for NAR's legislative meetings and trade expo, May 12-17 in Washington, D.C. To read more, please visit;

http://www.realtor.org/educsess.nsf/MidSampleInternationalbyDateAll?OpenForm&WT.mc_t=LS030508&WT.mc_n=Int

CENTENNIAL CELEBRATION

Join in the National Association of REALTORS®'s 100th birthday celebration during the 2008 Midyear Legislative Meetings & Trade Expo. You're part of the history of NAR - now join the camaraderie and celebration this May in Washington! To read more, please visit;

http://www.realtor.org/midyear.nsf/pages/homepage?OpenDocument&WT.mc_t=LS022708&WT.mc_n=Meet

EDUCATIONAL OPPORTUNITIES FROM NAR'S REALTOR BENEFITS® PROGRAM

NAR understands that education is a key component for REALTORS® looking to differentiate themselves in the marketplace. To help you achieve your goals, the REALTOR Benefits® Program includes special pricing offers on real estate focused certifications and designations. For more information, please visit;

http://www.REALTOR.org/realtor_benefits/educational_tools.html?&WT.mc_t=LS022708&WT.mc_n=Educ

CAR'S 'GATES SCHOLARSHIP' IS NOW AVAILABLE

CAR's Raymond F. Gates, Jr. Memorial Scholarship applications are now available. Children of REALTORS®, REALTOR-ASSOCIATES®, Local Board/Association Staff and CAR staff members are eligible to apply. **The application deadline is May 22, 2008.** You may stop by the NFCAR office and pickup a copy of the Gates Scholarship application or download the scholarship application by visiting CAR's website at: http://www.ctrealtor.com/members/protected/gatesscholarship_supplement.htm

REALTOR® DAY AT THE CAPITAL

For over 23 years, Connecticut REALTORS® have been coming together to meet with State Senators and Representatives to let them know our views on the issues that affect our business. Having a significant size group at this event will make a difference. Your participation will help show the Legislators that our views are important and we need to be heard. This event is open to members of the Connecticut Association of REALTORS® only.

To register today, please visit; <http://www.ctrealtor.com/rac/2008/register.html>. For any questions regarding this event, please contact [Lisa Governale](#) or [Meredith Olints](#) at the CAR office.

ARE YOU A GOOD NEIGHBOR?

REALTOR® magazine is seeking nominations for the Good Neighbor Awards--a program that recognizes REALTORS® whose extraordinary commitment to volunteer work has helped make their community a better place to live. Five winners will each receive a \$10,000 grant for their community cause, a trip to the 2008 REALTORS® Conference & Expo in Orlando, and will be featured in the November issue of REALTOR® magazine. Entry form, rules, and judging criteria are available online. **Deadline for entry is May 23.** To read more, please visit; <http://www.realtor.org/rmohome.nsf/pages/rmohome>

WCR LINKS

In CT: <http://www.wcrgfc.org>

Regional: <http://www.wcrregional.com>

National: <http://www.wcr.org>

